

Press Release

29th July 2020

PT TUNAS RIDEAN TBK HALF YEAR 2020 FINANCIAL STATEMENTS

Highlights

- Earnings per share decreased 65%
- Motor vehicle unit sales decreased 39%, and motorcycle unit sales decreased 43%
- Mandiri Tunas Finance saw 35% decrease in lending

“Tunas’ profit for the first half of 2020 decreased by 65% due to weaker contributions from the automotive, consumer finance and rental operations, which reflect the challenging trading conditions due to Covid-19 related large-scale social restrictions during most of the second quarter in Jakarta and other cities across Indonesia. Despite these challenges, necessary measures have been undertaken to mitigate the impact on the Group’s business and to take advantage of opportunities that will help to speed up the recovery and position the Group to be more competitive in the future.”

Rico Setiawan
President Director
29th July 2020

Group Results

(Rpbn)	Six months ended 30th June		
	2020	2019	Change (%)
Net revenue	4,457	6,783	-34%
Profit attributable to shareholders	107	309	-65%
Earnings per share (Rp)*	19	55	-65%

(Rpbn)	As at		Change (%)
	30th June 2020	31st December 2019	
Equity attributable to shareholders	4,051	3,939	3%
Net asset value per share (Rp)*	726	706	3%

The financial results for the six months ended 30th June 2020 and 2019 have been prepared in accordance with Indonesian Financial Accounting Standards. These results were unaudited. The financial position as at 31st December 2019 was audited.

**Based on total number of shares currently in issue (5,580 million shares)*

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President Director's Statement

Overview

Tunas' profit for the first half of 2020 decreased by 65% due to weaker contributions from the automotive, consumer finance and rental operations, which reflect challenging trading conditions due to Covid-19 related large-scale social restrictions during most of the second quarter in Jakarta and other cities across Indonesia.

Performance

The Group's revenue for the first half ended 30th June 2020 was Rp4.5 trillion, a reduction of 34% from the previous year, while profit attributable to shareholders at Rp106.9 billion was 65% lower. Earnings per share were also 65% lower at Rp19.

Profit from the Group's automotive business decreased by 46% to Rp96.9 billion, due to reduced sales. The national car market declined by 46% to 260,933 units, while the Group's new car sales were down 39% to 14,234 units. The national market for motorcycles decreased by 40% during the year-to-date May to 1.7 million units. Tunas' motorcycle sales, which are mainly located in Sumatera, decreased by 43% during the first half of the year to 69,603 units.

Profit contribution from the rental business was 49% lower at Rp15.3 billion, mainly due to lower gains from disposals and higher depreciation costs. The rental fleet size decreased to 7,844 units due to a number of contracts reaching its end of term.

The Group's 49%-owned associate, Mandiri Tunas Finance, contributed a loss of Rp5.3 billion, compared to Rp98.4bn profit last year, mainly as a result of lower lending and loan restructuring policies following the government's response to Covid-19. New lending volume decreased by 35% to Rp8.8 trillion.

Prospects

Despite the challenges faced, necessary measures have been undertaken to mitigate the impact on the Group's business and to take advantage of opportunities that will help to speed up the recovery and position the Group to be more competitive in the future.

Rico Setiawan
President Director
29th July 2020

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